

ORMA Board Meeting

Hilton Columbus Polaris
Columbus, Ohio

September 12th 2019
9:00 a.m.

President Doug Plummer called to order a Board of Directors meeting of the Ohio Receivables Management Association on Thursday, September 12th, 2019.

Directors present were:

Brian Beirne	Mike Gardner	Lee Jacobs
Dennis Johnson	Bill Mann	Tony Martini
China Morgan	Doug Plummer	Eric Snyder

Executive Director Lora Miller, Secretary Lee Snyder and Roy Engle were also present.

An invocation was given by President Doug Plummer.

A motion passed to accept the minutes of the previous meeting.

A treasurer's/financial report was circulated, reviewed and approved by the board of directors.

Also discussed was the recently established scholarship fund and how the money is allocated. It was noted the operating fund will supplement the scholarship fund until there is enough earnings to sustain itself.

Executive Director Lora Miller reported our new URL as www.ohioreceiveables.org. In addition, Lora secured .com and .net.

ACA delegates Bill Mann and Eric Snyder added that they were pleased with the results of the ACA Board of Director's election. Both Bill Mann and Eric Snyder stepped down as delegates and requested two others from the board represent Ohio at the annual ACA Council of Delegates meeting.

Under committee reports, Lora Miller recommended the continued use of Conference Direct. The company was able to get Hilton Polaris for \$159 a night. Lora also discussed having next year's convention in Indianapolis or Louisville but concerns about costs raised discussion about increasing attendee costs. Lora also reported for this year's convention that she obtained two sponsors and 12 exhibitors.

Lengthy discussion took place on how to drive attendance possible linking it to dues, marketing and other value-added propositions.

The board mutually agreed to have more of a social media presence for the organization. It was agreed the board would take steps to organize an effort to accomplish this.

Under legislation, Lora is continuing to monitor HB 251, reduce statute of limitations on contracts. She added the bill is at a standstill, but we will have to refocus efforts upon bill being raised back into the spotlight.

Membership Chair Eric Snyder reports unit total of 93 with no pending applications.

Nominating Committee Chair Brian Beirne reported that incumbents Dennis Johnson, Lee Jacobs and Tony Martini agreed to serve another term.

Lee Jacobs reported the current balance in the ORMAPAC is \$2,662.10.

Under Scholarship, a motion was passed to allocate \$3,000 to the scholarship fund as we have done in prior years.

Under other business, it was proposed for next year's convention to add more round table discussions to gather information about current litigation claims and see which attorneys are in the spotlight for suits and how they are finding our debtors.

There being no further business, the meeting was adjourned.