

ORMA Board Meeting

At the office of the Council of Retail Merchants

March, 27th 2024

9:30am

In the absence of President Tony Martini, Executive Director Lora Miller called the Board of Directors meeting of the Ohio Receivables Management Association to order at 9:47 am on Wednesday, March 27th 2024.

Directors present were:

Brian Beirne	Mike Gardner	Lee Jacobs	Brandon Blackburn
Skip Harrison	Eric Lee Snyder	Tony Martini	
China Morgan	Dennis Johnson	Bill Mann	

Executive Director Lora Miller was also present.

An invocation was given by Lora Miller.

President Tony Martini moved to accept the minutes of the previous meeting, with China Morgan providing the second. The minutes were unanimously approved.

Treasurer Bill Mann presented a detailed report explaining that revenue was up, as well as revenue for the scholarship fund. The board discussed using funds from the investment account to fund the scholarship fund rather than utilizing the checking account. Lee Jacobs moved to use funds from the investment account to fund the scholarship program, with Tony Martini providing the second. The motion was unanimously approved. Lee Jacobs moved to accept the treasurer's report, with China Morgan providing the second. The treasurer's report was unanimously approved.

China Morgan reported on changes that ACA made to expand the Council of Delegates, which now provides for three seats for Ohio instead of the previous two. The board discussed Council of Delegate duties to see if anyone expressed interest in serving.

Under Committee Reports, Lora Miller spoke about the Convention and advised that the hotel contract for 2024 was signed with the Embassy Suites Louisville Downtown. Lora questioned whether the price for vendors to attend should be increased. Lora asked the board for suggestions for speakers for the convention. Tim Hagg was brought up as the incoming ACA president. There was discussion on having AI vendors speak on a panel, as well as how to gain additional vendors.

Tony Martini brought up doing a bourbon tour rather than golf to gain attendance and try to include more member involvement.

Under Legislation, Lora Miller reported everything has slowed down due to the 2024 elections.

Under Membership, Lee Snyder reported that the Ohio unit has a total of 67 members.

Under PAC, Lee Jacobs reported the current balance in the ORMAPAC is \$4,342.10. The board discussed elections and who should receive PAC contributions.

Under Scholarship, Lora Miller reported that applications are ready to go out with the deadline to complete by the end of April. The board discussed having confirmation emails sent out to the applicants. Brian Beirne moved to allocate \$3,000 for the scholarship fund, with Mike Gardner providing the second. The motion was unanimously approved.

Under Nominating, Brian Beirne reported that Lee Snyder, Brian Beirne and Mike Gardner's seats are up for re-election and all wish to be reappointed.

Also under Nominating, Brian Beirne moved to appoint Skip Harrison and Brandon Blackburn to the board, with Tony Martini providing the second. Committee assignments for them were discussed.

Under other business, Bill Mann requested that the account with US Bank be closed and the resulting funds be deposited into the existing Keybank account. He reported that there is roughly \$25,000 in the US Bank account, which is not being used, and the account is being charged a service fee of \$6 each month. There also ensued a discussion on having a second signatory on the Keybank account. Dennis Johnson moved to close the US Bank account and to have Secretary Eric Lee Snyder added as a signatory on the Keybank account, with Lee Jacobs providing the second. The motion was unanimously approved.

Lora Miller stated that she would draft the resolutions to close the US Bank account and to add Secretary Eric Lee Snyder as a signatory on the Keybank account.

There being no further business, Tony Martini moved to adjourn the meeting, with Bill Mann providing the second. The motion was unanimously approved.