

SPEAKER BIOGRAPHIES (IN ORDER OF APPEARANCE)



*Midterm Elections:
What Will Happen
In November?*

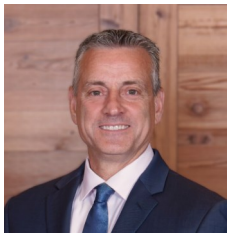
Scott Jennings is Senior Political Contributor for CNN and is one of the nation's most well-known conservative commentators. He appears daily on the network's various shows, including the 10pm debating show "Newsnight with Abby Phillip," where clips of his 4-on-1 exchanges go viral on a weekly basis.

A native of Dawson Springs, KY, Scott is a veteran of numerous presidential, senate, and congressional campaigns. He's the Founding Partner of RunSwitch Public Relations in Louisville, KY, a full-service communications firm handling corporate and political clients. He has been a longtime political confidante of US Senator Mitch McConnell and served as Special Assistant to President George W. Bush, after working on both of Bush 43's successful campaigns.

Scott writes regular newspaper columns for The Daily Mail and for the Los Angeles Times. He's a graduate of the McConnell Center for Political Leadership at the University of Louisville, where he earned his undergraduate degree in Political Science. He has completed Fellowships at the Harvard Institute of Politics and the University of Chicago Institute of Politics. He has also taught at the Harvard Kennedy School and Tufts University.

Scott hosts a daily national radio show on the Salem Radio Network called 'The Scott Jennings Show.' He is also the author of a book titled, "**A Revolution of Common Sense: How Donald Trump Stormed Washington and Fought for Western Civilization.**"

Scott and his family reside in Prospect, Kentucky, where they keep a large flock of laying hens, three dogs, and four boys.



ACA/Industry Update

Jeff DiMatteo is the Founder & Partner at American Profit Recovery, with offices in Massachusetts and Michigan.

A long-time industry advocate, Jeff is currently serving as President of the New England Collectors Association and President-Elect of ACA International. His priorities for his upcoming Presidency remain the industry's reputation and State Unit support. Jeff was honored with ACA's Member of the Year Award in 2020 and is actively engaged in state and federal legislation lobbying for the industry.



*The Dos and Don'ts
of AI in Business*

Shawn Waldman is the CEO of SecureCyber, a cybersecurity firm that helps local governments, critical infrastructure, and regulated organizations reduce cyber risk through practical security programs, compliance support, and executive-focused education.

Shawn leads a dedicated team committed to safeguarding organizations across the entire spectrum of cybersecurity needs. He brings over two decades of experience in cybersecurity and information systems, from perimeter defense and secure network design, to vulnerability discovery and intrusion detection systems.

Prior to joining SecureCyber, Shawn occupied a senior role in the FBI's Criminal Justice Information System compliance framework. He developed a compliance training curriculum for agencies and vendors. His efforts in speaking, training, and writing on cyber issues are widely recognized and showcase his mission to make cybersecurity knowledge and best practice accessible to diverse audiences across multiple sectors.



*Perfecting Your
Prospecting Playbook:
Developing Your Entry
Point to Meaningful
Conversations*

Jared Lockwood is the Owner/Principal at Sandler. He has spent the past 16 years helping individuals and companies achieve peak sales performance.

Before joining Sandler, Jared poured his energy into all the wrong sales activities. Although he found some success selling Yellow Pages advertising and later transitioned to selling employee recognition software and points programs, he knew he was falling short of his full potential. For too long, he racked up plenty of humbling sales lessons.

Today, as an Owner of Sandler, Jared is driven by a clear mission: to help others avoid the costly mistakes he once made and to transform their sales careers through meaningful connection, mentorship, hands-on training, and practical advice. He also empowers organizations to build a winning sales culture by developing the right selling skills, people, structure, and strategy.



*IT Threats in a
Cyber World*

Kyle Jones is an Assistant Dean of Information Technology, Grants, and Strategic Partnerships, and a tenured Professor of Information Technology at Sinclair Community College. He has more than 20 years of experience in information technology, cybersecurity, education, and workforce development.

Kyle has served as a principal investigator and co-principal investigator on multiple national cybersecurity and technology grants, including work with the National Centers of Academic Excellence in Cyber Defense and NSF Advanced Technological Education initiatives. His work focuses on cybersecurity education, artificial intelligence, workforce development, and building partnerships between education, government, and industry.

Kyle is also a doctoral student in Global Security, where his research interests include AI governance, international security, and emerging technology policy.



*Industry Legal
Discussion*

Brandon Blackburn is a creditor's rights attorney and managing partner of Blackburn Law Office, LLC based in Columbus, Ohio. Mr. Blackburn has 17+ years' experience in the fields of creditor's right litigation and compliance in the State of Ohio. Blackburn Law Office, LLC represents a wide array of clients including collection agencies, medical and dental practices, law firms and various other creditors.



*Industry Legal
Discussion*

Boyd Gentry is an experienced FDCPA litigator. He has represented the ARM industry for over 20 years. Boyd defends debt purchasers, third-party agencies, and law firms in federal and state courts. He has litigated hundreds of cases throughout the midwest. With deep experience in harassment cases and related tort claims (such as fraud, defamation, and invasion of privacy), he has obtained dismissals and summary judgment victories for his clients and successfully tried cases to juries.